

CO**GENCE Alliance**
Owners+Architects+Engineers+Contractors

Inspire. Educate. Unite.

Agenda

- Cogence Welcome and General Information
- Cogence Mission and Core Values
- Recap May Roundtable
- Scope Management Discussion (Panelists)
- Breakout Session
- Next Meeting Topic
- Plus-Delta



Cogence Staff:

- Kevin Thompson, Executive Director**
- Tuwanna Williams, National/Interim SW Administrator**
- Bonnie Kulczycki, NE Administrator**
- Amber Baker, Central Administrator**



General Announcements

- **Join Cogence on Linked In**
- **Have your IT Department “Safelist”**
<https://cogencealliance.wildapricot.org/>
- **Log-in to Partner Only items at Cogence.org/Partner Login**
Risk Series | Top 10 Inflection Points | Cogence GMP | Partner Directory |
More to come



Thank you to Cogence Alliance Southwest Ohio Chapter Founding Partners!

Champlin Architecture
Demain
HAWA Engineers
Heapy Engineering
Jerry Klanac, Consultant
KLH Engineers

Miller Valentine
Construction
Oswald Companies
Shook Construction
Taft Law
The Kleingers Group

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Mission + Purpose

Cogence *(Latin)*

“To drive together” or “Thinking that is well organized”

The purpose of the Alliance is to bring Owners and Developers, Architects and Engineers, Construction Managers and Contractors, and Allied Industry Professionals together to **advocate** and be a **resource** for improved project delivery.

For more information visit us at www.cogence.org

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Cogence Partner Core Values

Cogence Alliance Partners engage with the Industry to make the work better together for the future.



Each partner is committed to:

- ***Understanding*** diverse backgrounds, experiences, and beliefs
- ***Exchanging*** ideas through conversation and debate
- ***Being responsible for positive outcomes*** over time, with a lifelong passion to learn, grow, and stay curious – while having ***fun!***

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Overcoming Headwinds in Uncertain Times: Project Schedule Summary

23 May 2023

Southwest OH SWOT :: Cost of Capital

<p><i>Strengths:</i></p> <ul style="list-style-type: none">• Low cost of living• Stable local bank structure	<p><i>Weaknesses:</i></p> <ul style="list-style-type: none">• Interest rate uncertainty• Price volatility
<p><i>Opportunities:</i></p> <ul style="list-style-type: none">• Alternate project delivery types• Ability to prioritize projects on ROI	<p><i>Threats:</i></p> <ul style="list-style-type: none">• Short-term focus• Uncertainty of project funding

Southwest OH SWOT :: Workforce Development & Training

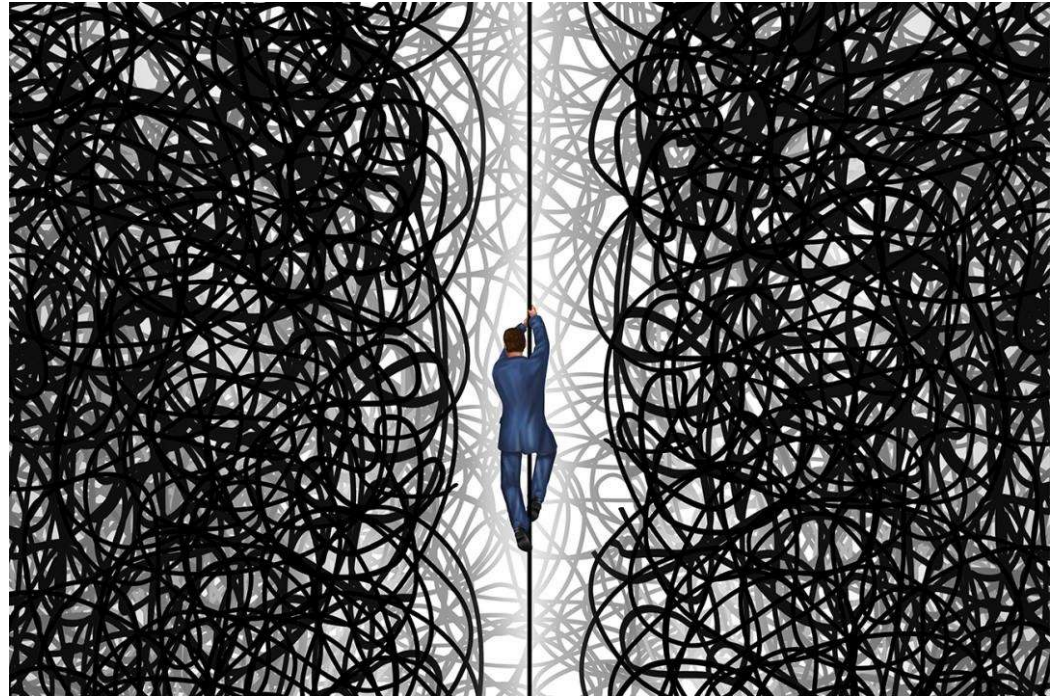
<p><i>Strengths:</i></p> <ul style="list-style-type: none"> • Ability to pull skilled/professional labor from adjacent markets • Existing secondary education and trade development programs 	<p><i>Weaknesses:</i></p> <ul style="list-style-type: none"> • Learning curve related to application of new technology • Generational knowledge shift
<p><i>Opportunities:</i></p> <ul style="list-style-type: none"> • Promote beginning in junior high • Embrace/attract a more diverse workforce 	<p><i>Threats:</i></p> <ul style="list-style-type: none"> • Perception of career in industry • Training during periods of high demand

Overcoming Headwinds in Uncertain Times: Clarifying Scope

18 July 2023

Quick "Free-for-All" Room Discussion

- For one of the projects that you are currently working on, what is the **nature of the biggest concern, challenge or issue** you have regarding the **scope of the project**?



4 Causes of Scope Creep



Source: <https://unichrone.com/blog/project-management/what-is-scope-creep-in-project-management/>

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Panel Discussion:

- **Owner: Robert Bell, Miami University**
- **Engineer: Amanda Doenges, Heapy**
- **Construction: Eric Meister, Ulliman Schutte**

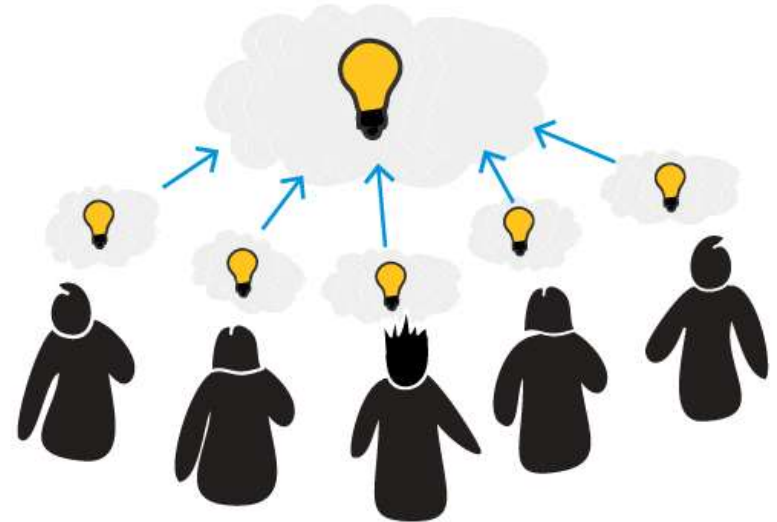


Breakout Topic #1

Developing/Communicating Scope + Key Stakeholder Involvement

What are good and not-so-good practices related to the Owner **sharing “the vision”** of the project with all project participants?

Why is it important to have **early and continuous involvement** of all key stakeholders? Who are the **KEY** stakeholders





Breakout Topic #2

Scope Control

What are good and not-so-good practices related to **controlling the scope** of the project as it evolves from a concept to reality?





Breakout Topic #3

Dealing with Unknown Scope

What are good and not-so-good practices related to **dealing with scope/project unknowns** and the risks associated with them?



Overcoming Headwinds in Uncertain Times Together series continues:

September 19: Quality

November 14: Cost



Plus / Delta

Plus (+)

- Diverse group of participants
- Good reminders of best practices
- Nice to hear the panelists perspectives

Delta (-)

- Need more owners and trade contractors in the discussion
 - “As an owner, trade contractor feedback is very important to me”