COGENCEAlliance Owners+Architects+Engineers+Contractors

Topic #1: Developing/Communicating Scope & Key Stakeholder Involvement

- A. What are good and not-sogood practices related to the owner sharing "the vision" of the project with all project participants?
- B. Why is it important to have early and continuous involvement of all key stakeholders? Who are the key stakeholders?

Part A: What are good and not-so-good practices related to the owner sharing "the vision" of the project with all project participants?

Disposition	Comments
Good Practices	 Use of Stakeholder Matrix Understanding/Communicating the End-User Experience Setting Guiding Principles: Guardrails, Having 2nd Tier in Room Aligning with programmatic requirements Use of comprehensive WBS (work breakdown structure)
Not-So-Good Practices	 Different interpretation No vision or not clear Description is just "too broad"

Part B: Why is it important to have early and continuous involvement of all key stakeholders? Who are the key stakeholders?

Disposition	Comments
Why?	 To have all stakeholders focused on the "end goal" Continuous involvement helps to avoid late changes or "back-tracks" Some stakeholders may change, and constant re-evaluation is helpful
Who?	Use of tiered engagement of all stakeholders

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Topic #2: Scope Control

A. What are good and not-sogood practices related to controlling the scope of the project as it evolves from a concept to reality?

concept to reality?		
Disposition	Comments	
Good Practices	 Trust with Team – open honest communication 1 point of reference (Excel – ebuilder) Understand decision-makers Guiding Principal documented – revisit! Prioritize goals Clear plan with decision points Sharing/Access to Existing documents Established/detailed scope Use of comprehensive Work Breakdown Structure (WBS) 	
Not-So-Good Practices	 Make assumptions (big risk factor) Multiple owners (ensuring alignment is needed) Use of old technology Bad/unclear documentation No preliminary cost No agreement on dispute resolution Not having ongoing ROM + LOD 	

Part A: What are good and not-so-good practices related to controlling the scope of the project as it evolves from a

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Topic #3: Unknown Scope

A. What are good and not-sogood practices related to dealing with scope/project unknown and risks associated with them? Part A: What are good and not-so-good practices related to dealing with scope/project unknown and risks associated with them?

Disposition	Comments
Good Practices	 Use of Allowances/Proper Discovery/Contingencies Use of Risk Register & qualify + analysis Discussions to ensure understanding Connecting contractors and designers from the beginning – learn from past/similar projects Use of fair Contract Terms related to unknowns (balancing risk effectively) Early side investigation Clear communication on what is wanted
Not-So-Good Practices	 Lack of communication (amongst project participants) Losing track of changes from cost standpoint Not understanding existing conditions or investigating them