

	Questions	Responses
1	Who are members?	Project Owners/Owner Representatives, Architects, Engineers, Construction Managers/General Contractors, Trade Contractors, and Affiliates (industries that support construction projects)
2	Is this only a Cleveland based group ?	No. We currently have chapters in Northeast Ohio, Central Ohio, and Southwest Ohio with plans to continue adding more chapters.
3	Can anyone join?	No. Our membership is comprised of the decision makers from a company. We do not allow business development personnel with the except of those that have worked in the industry and can continue to add to the conversation of helping to improve project delivery. We vet each application we receive. No business development is allowed at the Cogence meetings.
4	Is there a membership (partnership) fee?	Yes. Current annual dues are \$1,000 for Partners and \$650 for the Emerging Leaders. NOTE: Public Owners and DEI firms: We work with this group on the annual dues they can afford to pay. We do not want to lose their voices because they are a public entity with no budget or a DEI firm that is struggling to grow.
5	How many members are there?	Partnership in COGENCE is limited within each sector (Architect, Engineer, Construction Manager, Trade, Industry Affiliate) to maintain a balance and create an environment where all Partners have an equal voice. There is no limit on the number of Owner Partners. Each Chapter sets the recommended number of active Partners in each category. As a guide it is recommended to have 10-15 in each of the A, E, CM, Affiliate categories, and 12-20 in the Trades category.
6	Why should I be part of this?	If you want to be a part of improving project collaboration and project delivery Cogence is an exceptional way to have your voice heard, learn from others and help craft the future methodology of construction in the area.
7	How often are meetings?	We host 5-6 Cogence Roundtable discussions a year, we also have Special Events that occur either annually or bi-annually.
8	Do members use each other on projects?	We have seen this happen organically. While not an item we promote, there are cases where members utilize each other on projects due to the common philosophy between them.
9	How much time do I need to invest?	We ask all our Partners to attend a minimum of four (4) Roundtables annually, and either join a committee, board of directors, or be a Mentor for our Emerging Leaders program.
10	Are there specific expectations?	Yes. Partners are expected to be active and involved.
11	How do I apply?	Applications and Commitment Letters are located on our website at: https://cogence.org/about-cogence/how-to-join-cogence/
12	Are there different levels of membership?	No.
13	What is the Emerging Leaders program?	The Cogence Emerging Leaders 3-year program provides rising leaders in design and construction with the knowledge and skills to boldly promote change across the industry. Tomorrow's leaders will grow and impact the industry through leadership development, association with cross market industry leadership, and mentorship.

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14	What are the committees ?	Our local chapter committees are: Advocacy (advocating and sharing the Cogence message), Program (development of our Roundtables), Partnership (Membership), and Resource (resources developed from our Programs and sharing of educational resources). We occasionally have an ad-hoc committee that will tackle specific items (i.e. Cogence GMP, Cogence Owner Handbook). Our national BODs leads work on Advocacy (regulatory) and DEI.
15	Can I have multiple Cogence members in my firm?	No. Each chapter has one (1) named Partner with an Alternate and, one (1) Emerging Leader (per class year)
16	If a member, can I bring guests?	Yes. We encourage our Partners to bring a guest to a Roundtable that will benefit them.
17	Are Cogence meetings face to face or virtual?	Our Roundtable meetings are in-person, we do however have the ability to convert to a virtual meeting if needed (e.g. weather, pandemic)
18	If we join a Chapter, and we have offices in other chapters, are we considered partners there too? Or do we have to join in each chapter in which we have an office?	Each chapter has one (1) named Partner with an Alternate that can be active and involved in that specific chapter.
19	If I am a partner in one chapter, may I attend a Roundtable held by a different chapter?	Yes. Our partners can attend another chapters Roundtable.
20	Do I have to have a sponsor to join?	No.
21	Who from our organization should represent our Company? President/CEO?	Executive leadership/decision makers/corporate culture influencers
22	Do annual dues cover event expenses?	Annual dues cover Roundtable expenses. There are separate fees for special events.
23	What are special events?	Special events include conferences such as our Town Hall and fun events like our Clay Shoot, these events are open to everyone and have a fee associated with them.