



COGENCE Alliance

Owners + Architects + Engineers + Contractors

Inspire. Educate. Unite.



Mission + Purpose

Cogence *(Latin)*

“To drive together” or “Thinking that is well organized”

The purpose of the Alliance is to bring Owners and Developers, Architects and Engineers, Construction Managers and Contractors, and Allied Industry Professionals together to **advocate** and be a **resource** for improved project delivery.

For more information visit us at www.cogence.org

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New NEO Partner: May 2024

 **Matt Wenham, Cleveland-Cuyahoga County Port Authority**



Private Sector Development Challenges and Construction Industry Partnerships

15 May 2024



Presenters



Private Sector Development Challenges & Construction Industry Partnership

Erin Blaskovic: DLR Group

Brenden Shea: Signet Real Estate Group

Arne Goldman: Marous Brothers Construction /
Marous Development Group



Q1:

Discuss how a development team will typically select partners or what they would look for in partnerships within construction teams and design professionals. Timeline/Characteristics.

- Brenden and Arne



Q2:

Increasing interest rates as well as continued increase in the cost of construction materials are the focus of many public and private projects as of late. From your perspective, how has development changed over the past 18 months. What do you see for the next 18 months.

- All



Q3:

Is there a preferred project delivery methodology you typically see or utilizes. Are there thoughts relative to development that favor one methodology over another.

- Brenden and Arne



Q4:

What can the construction industry and design professionals do differently to help development projects succeed. Locally – NE Ohio thought.

- All



Q5:

Technology - What makes a difference. Is the approach to technology changing.

- All



Breakout Session



Breakout Session:

Referencing Question 4: From your industry perspective, what tangible adjustments can we make to help achieve better success with development focused projects.



General Announcements

2024 Town Hall (Sept 12-13)

Drive Awards: Intent to Submit a Project or Individual
deadline July 15, 2024

Early Registration is OPEN – visit www.Cogence.org

Donations for Clay Shoot Raffle Baskets (June 14) – see Bonnie

Sports event tickets and/or memorabilia

Donate a basket

COGENCE ALLIANCE CLAY SHOOT

Presenting Sponsor

~~\$5,000~~
SOLD OUT

1 opportunity available

Flurry Shoot Sponsor

~~\$2,500~~
SOLD OUT

1 opportunity available

Station Sponsor

\$300

16 opportunities available

Feed the Sportsman Sponsor

\$3,750

1 opportunity available

Cart Sponsor

~~\$1,500~~
SOLD OUT

1 opportunity available

Cogence Choice Sponsor

\$1,000

unlimited opportunities available

Scorecard Sponsor

~~\$7,500~~
SOLD OUT

1 opportunity available

Award Sponsor

~~\$500~~
SOLD OUT

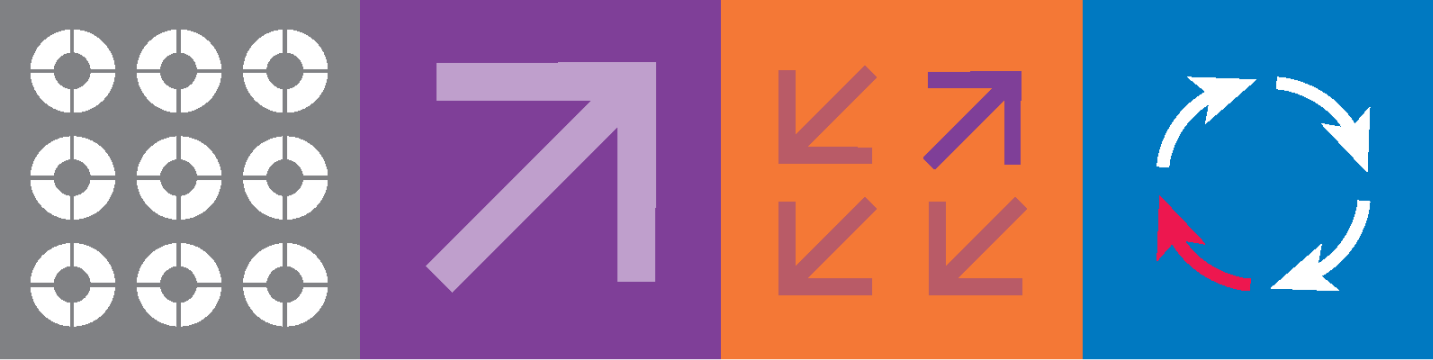
1 opportunity available

JUNE 14TH 2024

SHOOT
LUNCH
DINNER
PRIZES

HILL 'N DALE CLUB
3605 POE ROAD
MEDINA, OH

FOR MORE
INFORMATION
VISIT COGENCE.ORG



Cogence Alliance would like to honor **the best in Project Collaboration**, while showing our community how *their* contributions are **improving** project outcomes in the *A/E/C* industry.

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The Cogence Drive Awards highlight the **critical role and immense value** that *collaboration and innovation* bring to building projects.

SHARING IDEAS
TO SHAPE
A BETTER INDUSTRY

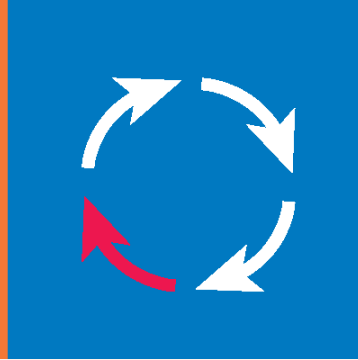
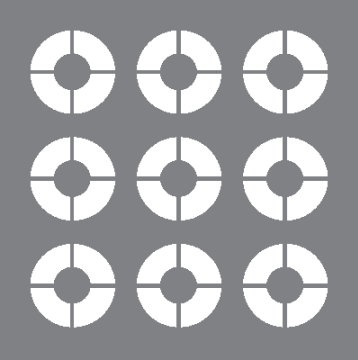
TOWNHALL
2024

Visit cogence.org/drive-awards for additional information

intent to submit by July 15, 2024
entries due August 12, 2024



Don't forget to share with your Marketing Department!



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TOWNHALL 2024

SHARING IDEAS
TO SHAPE
A BETTER INDUSTRY

GOLD SPONSOR | \$1,000

- one registration
- sponsor level on badge
- marketing materials
- signage at event
- luncheon acknowledgement

DIAMOND SPONSOR | \$2,000

- two registrations
- sponsor level on badge
- marketing materials
- signage at event
- luncheon acknowledgement

PLATINUM SPONSOR | \$5,000

- five registrations
- sponsor level on badge
- marketing materials
- signage at event
- luncheon acknowledgement



Join a Committee

- **DEI (National) – Brad Berkowitz, Chair**
- **Emerging Leaders – Matt Morgan, Chair**
- **Partnership | Advocacy – Jeff Loyall, Chair | Ross Mitchell, Chair**
- **Program – Aaron Lobas, Chair (need a vice-chair)**
- **Resource (National) – Brenden Shea, Chair**



Next NEO Event

July 2024

We are working with Rid-All Farms
to create our next event
details forthcoming